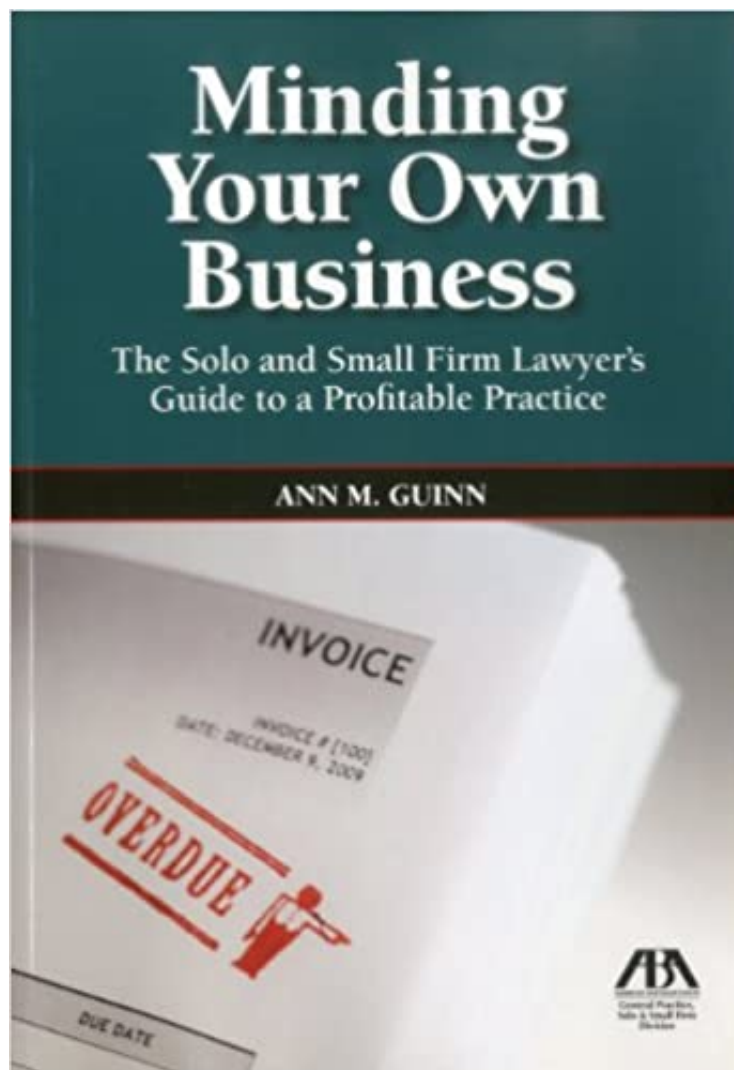


Minding Your Own Business: The Solo and Small Firm Lawyer's Guide to a Profitable Practice

by

Adrian J. Williams



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Synopsis

Small firm lawyers often get caught in the crossfire of practicing law and managing a business all at the same time. Commitments and interests levels may weigh more heavily on defending the freedoms guaranteed in the U.S. Constitution vs. calculating overtime pay for staff. They may be more interested in ensuring our legal system works, but not so interested in developing marketing strategies to attract new business.

Sort review

About the Author Prof. Jones is the world's foremost authority on lotto and lottery systems and best-selling author of three books and dozens of powerful software programs. His books and lottery strategies have made readers tens of millions of dollars.

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What people say about this book

Kari, "Great book! It gave a lot of helpful and Great book! It gave a lot of helpful and useful information in things you need to know when starting and running your business. Ann is a wonderful author!"

KB, "Ann Guinn's Advice is Priceless. I am purchasing a replacement book for myself (as mine was surreptitiously adopted by a fellow fan), as well as several copies to share with fellow attorneys. Ann's book is an invaluable resource for attorneys lacking a foundation in the business aspects of running a law practice. I cannot recommend it highly enough."

Seattle Jogger, "Great resource for all lawyers!. Lawyers are trained in the law, not trained in running a business. This book makes up for that gap and provides helpful, pragmatic advice that both new and seasoned lawyers can use. I really loved her advice on how to set a billing rate, develop a business plan and figure out where the money was going. Her worksheets and war stories were quite helpful. Kudos to the ABA for putting out such a helpful product!"

The book by Adrian J. Williams has a rating of 5 out of 5.0. 5 people have provided feedback.

Book Information

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